

Rick A. de Lambert

Commercial Attaché
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Rick de Lambert serves as Commercial Attaché at the U.S. Embassy in Santiago, Chile. He arrived at the Embassy in June 2003.

Within the Embassy's Commercial Section, Mr. de Lambert serves as the Deputy to the Senior Commercial Officer, managing the work of a team of twelve Commercial Specialists and Assistants who provide export assistance to U.S. companies seeking to enter the Chilean market. He also oversees the commercial work of specialists in La Paz and Santa Cruz, Bolivia – a “partner post” with no resident American commercial officer. His offices provide U.S. exporters with advocacy, market counseling, and help identifying qualified local partners. Mr. de Lambert also provides U.S. firms with guidance on opportunities and requirements under the newly implemented U.S.-Chile Free Trade Agreement.

Mr. de Lambert previously served as Commercial Attaché at the U.S. Embassy in Tokyo, Japan where he headed up the commercial section's information technology, transportation and machinery units. He also served as a principal member of the U.S. government team that negotiated a bilateral U.S.-Japan agreement to create the "Automotive Consultative Group," a forum to address the American automotive industry's market access concerns in Japan.

Prior to arriving in Japan, Mr. de Lambert worked for the Commercial Service of the U.S. Department of Commerce as Manager of the San Jose (California) Export Assistance Center. There, he and his staff counseled large and small Silicon Valley businesses in the nation's second biggest export hub. Before moving to California, Mr. de Lambert also spent several years working at the Department of Commerce headquarters in Washington, D.C. in both the Office of International Operations and the Trade Information Center. Prior to joining the Commercial Service, Mr. de Lambert worked for a Fortune "200" healthcare company, an international law firm, and served as a staff assistant to U.S. Congressman William Thomas of California.

Mr. de Lambert received a Bachelor of Arts degree in Political Science and History from Claremont McKenna College in California and a Master's degree from the Johns Hopkins University School of Advanced International Studies (SAIS) in Washington, D.C. He also studied in Oxford, England and Bologna, Italy.

Mr. de Lambert is a native of Santa Barbara, California and resides in Santiago with his wife and two sons.