

Michael A. Speck

Michael Speck is the Principal Commercial Officer at the U.S. Consulate General in Calgary, one of six U.S. Commercial Service offices in Canada and 150 outside the United States. In his Calgary capacity, reporting to Ottawa, he supports the marketing and export promotion needs of U.S. firms interested in developing the Canadian prairie province markets of Alberta, Manitoba, Saskatchewan, and Northwest Territories. The offices of the International Trade Administration's U.S. & Foreign Commercial Service (US&FCS), located in U.S. embassies and consulates across the globe, represent the export promotion arm of the U.S. government. The media and public often call upon him for presentations on foreign trade and international business.

Most recently, Mike served as Director of the Nashville Export Assistance Center, one of some 100 domestic U.S. Commercial Service and U.S. Department of Commerce's offices throughout the States. Prior to his Tennessee job, he served as Commercial Attaché in the U.S. Embassy in Cairo, Egypt, where he spearheaded the development of U.S. trade there from 1993-1997. Earlier assignments included service as a Foreign Commercial Service Officer in Bonn, Germany (1988-93), where he managed the Embassy's trade office in Dusseldorf. During his first Commercial Service tour, from 1985-88, for two years in succession his Riyadh, Saudi Arabia office won the Most Outstanding Unit award within the International Trade Administration and, in 1987, the Secretary of Commerce's Silver Award for performance excellence.

Mike Speck came to federal and The Commercial Service with 10 years of international business experience in the health care, medical equipment, food, and environmental product industries. He worked for both a Fortune 500 U.S. multinational headquartered in Indiana, with responsibilities for marketing and business development in Europe, Asia, the Middle East and Africa. Later, and immediately prior to joining the U.S. diplomatic corps, Mike held diverse, executive worldwide marketing and sales responsibility for a small-size manufacturer of hydraulic and environmental products.

Mr. Speck's education includes a Bachelors Degree from DeSales University in Pennsylvania and Masters from Niagara University in his native upstate New York. He and his wife Christine reside in Calgary and have four grown children. His studies have included Russian, German and Arabic. From 1970-74 he served with the U.S. Air Force in the Far East, winning that service's Air Medal for distinction.